

Medicare Certification and Training Guide



First, get AHIP certified. Use the link below for a \$50 discount on the course:

*See below

Download Quizlet to help you study!



Go through each module and module test (5) then take the final. You only have three attempts and there is a time limit. Ask your upline for more details on "test taking". Note: closing the browser without submission does not count as an attempt.

After passing the final exam, continue to complete the Fraud, Waste, and Abuse modules and tests (3). NOW you are finished with AHIP. Download your certificate!

Contract with each carrier you would like to represent. Do this by going to the contracting page through ARC. After you submit your request to contract, you will receive an email requesting information that would allow the carrier to run a background check. Be sure to check your spam/junk mail for these emails. Background checks can take 3-5 business days to complete. The carrier will email you a "Welcome" email with your writing number, training information, etc. once your background check has cleared.

Take each carrier's certification course (AHIP version so you can transfer your scores). This can be done by going to each company's Agent Site, then to their "knowledge center" or "training center". The class is usually titled with Medicare Certification and the year.

It usually takes 2-3 weeks to get your green "ready to sell" status after you complete the carrier's certification process. DON'T WAIT!

After you get your "ready to sell" email from any carrier, go to <https://www.medicarecenter.com/welcome> and register.

AHIP Training Guide with discount link below or see next page.

https://a02a41c004c75ffe8d91-b19a28bfbdacc37eb56f25bc81c2f2f.ssl.cf1.rackcdn.com/documents/arcnaaleads/header/AHIP_Training_Guide_20220617.pdf

What Is AHIP Certification?

There are rules to selling Medicare Advantage (MA) and Prescription Drug Plans (PDPs). A lot of them. These rules have been put in place to protect consumers from unethical insurance marketing practices. AHIP Certification is proof that you've completed a series of AHIP Medicare training courses and that you now know how to sell plans in a way that is compliant with up-to-date Centers for Medicare & Medicaid Services (CMS) regulations. Because these regulations can change yearly, you'll be required to get recertified if you want to continue your work as a Medicare broker.

If the AHIP certification is not passed after 3 tries, you could take it again, but most of our carriers will NOT accept the certification if it was not passed on the third attempt. You will need to wait and retake it the following year. The exceptions to this are below:

- * Humana is the only carrier that allows you to contract with them if you pass AHIP after 6 attempts. Therefore, Humana will be the only carrier you can contract with.**
- * If you fail AHIP after the 3rd attempt, UHC allows you to take their AHIP equivalent certification. This is only accepted with UHC.**

A Few Tips We May Recommend

- The final exam is two hours long per attempt. We recommend taking full advantage of those two hours.
- Skip questions, you are not comfortable with, complete the ones you know and come back and answer any missed questions before clicking the submit button.
- Retake the practice quizzes at the end of Parts 1-5. The course material is also available for download.
- Download the material to your computer for future reference or for note taking, print material out and use it as a reference aid when taking the final exam.
- The test is open-book so all answers are available during the 2 hour testing period.

If you have any additional questions, feel free to email

support@ahipinsuranceeducation.org or speak to one of our representatives by calling 1-866-234-6909. AHIP hours of operations are M-F from 9:00 a.m. to 7:00 p.m. Eastern time.

AHIP user Guide

https://www.ahipmedicaretraining.com/pluginfile.php/1312/block_html/content/AHIP%20Online%20Medicare%20Training%20User%20Guide.pdf

For an additional fee AHIP can be applied as CE and can be added **BEFORE** you start your training. Details by state are available [here](#). You **MUST** click the AHIP Discount Training link below to get the discounted rate then add the CE to your cart if it is available for your state. **AHIP Training Discount Link Regular price \$175 your cost \$125**

<https://www.ahipmedicaretraining.com/clients/yourmedicare>

Please be advised that this information is subject to change at any time without notice, may not be current or accurate, and is not binding but is intended only as a general guideline.

Thanks, The Alliance Contracting Department